Smart Lighting RFP - Form #9

Form 9 – Technology Specifications and Services Pricing Form

- Instructions to Respondent:

 1. Complete the Cost Summary below, which shall be a roll-up of all subsequent Cost Detail sections. Cost Summary shall represent the full cost of hardware, software, implementation, and other services over the first five (5) years.
- 2 The Total Cost should include all hardware, software, and services costs necessary to deliver the proposed solution at a fixed fee. The timing of all costs should match Respondent's implementation plan.
- 3 The Proposal should provide costs for deploying the solution at individual-light-level, pole-level and circuit-levels. If costs are based on quantity discounts, please indicate such and provide details.
- 4 Complete the Cost Detail sections on subsequent pages, which shall include unit pricing and total costs as applicable. In case of a discrepancy between the unit and total pricing, the unit price(s) shall govern. Use additional pages as necessary to provide the City with a detailed understathen optional occupancy or other sensors (100, 500, 2000).

- 5 Cost Detail sections indicate anticipated cost items. Please add items as needed/proposed.
 6 All costs should be in US dollars.
 7 Indicate payment terms if an early payment discount is offered, including the percentage discount and when the payment is due. Payment Terms shall address specified Component (material), installation, training and start-up, and commissioning costs. Also indicate any other special discounts or programs that you feel could benefit the City. The Total Cost in the Cost Summany shall not reflect any such discounts.

- 8 Provide any proposed optional hardware, software, and implementation services on additional pages.
 9 The submittal shall include a list of user-replaceable Composeria and their unit costs
 10 The submittal shall include princing for single-source written behaviours replacement warranty covering material and workmanship for DCTENDED periods, beyond the requirement specified. Pricing shall be provided for 10 years

							COST	COST	COST	COST	COST	COST	COST	COST	COST	COST	COST	COST			
				IMPLEMENTATI	IMPLEMENTATI	IMPLEMENTATI	Year 2 (Light-	Year 2 (Pole-	Year 2	Year 3 (Light-	Year 3 (Pole-	Year 3	Year 4 (Light-	Year 4 (Pole-	Year 4	Year 5 (Light-	Year 5 (Pole-	Year 5			
				ON PHASE	ON PHASE	ON PHASE	level	level	(Circuit-level	level	level	(Circuit-level	level	level	(Circuit-level	level	level	(Circuit-level			
				COSTS (Light-	COSTS (Pole-		implementation)	implementation)	implementation	implementation]	implementation	implementation	implementation	implementation	implementation	implementation)	implementation)	implementation)			
				level	level	level													TOTAL (Light-Level	TOTAL (Pole-Level	TOTAL (Circuit-Level
	ITEM	Unit Cost	Number of Units	implementation	implementation) implementation													Implementation)	Implementation)	Implementation)
1	Lighting Management System			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Licensing Costs (including any																				
	extended warranty and/or																				
	maintenance)																				
2	Network			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
3	Field Devices			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4	Implementation Services Costs			\$ -	\$ -	\$ -													\$ -	\$ -	\$ -
5	Training Costs			\$ -	\$ -	\$ -													\$ -	\$ -	\$ -
6	Other Costs (provide details)			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	s -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	(add more lines as necessary)																		\$ -	\$ -	\$ -
	TOTAL			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

	1 SYSTEM AND LICENSING COSTS DETA	AIL																			
							COST	COST	COST	COST	COST	COST	COST	COST	COST	COST	COST	COST			
				IMPLEMENTAT	1 IMPLEMENTAT	IMPLEMENTATI	Year 2 (Light-	Year 2 (Pole-	Year 2	Year 3 (Light-	Year 3 (Pole-	Year 3	Year 4 (Light-	Year 4 (Pole-	Year 4	Year 5 (Light-	Year 5 (Pole-	Year 5 (Circuit-			
				ON PHASE	ON PHASE	ON PHASE	level	level	(Circuit-level	level	level	(Circuit-level	level	level	(Circuit-level	level	level	level			
				COSTS (Light-			implementation	implementation	implementation	implementation)	implementation	implementation)	implementation	implementation	implementation)	implementation	implementation	implementation)			
				level	level	level													TOTAL (Light-Level	TOTAL (Pole-Level	TOTAL (Circuit-Level
	ITEM	Unit Cost	Number of Units	implementatio	n) implementation) implementation)												Implementation)	Implementation)	Implementation)
- [a LMS Software																		\$ -	\$ -	\$ -
Г	(add more lines as necessary)																		\$ -	\$ -	\$ -
П	b Third Party Software (list each																		\$ -	\$ -	\$ -
L	application separately)																				
	(add more lines as necessary)																		\$ -	\$ -	\$ -
П	c Other System Costs																		\$ -	\$ -	\$ -
Г	(add more lines as necessary)																		\$ -	\$ -	\$ -
	TOTAL			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

ITEM	Unit Cost	Number of Unite	ON PHASE COSTS (Light- level	ON PHASE COSTS (Pole- level	ON PHASE COSTS (Circuit- level	COST Year 2 (Light- level implementation)	COST Year 2 (Pole- level implementation)	COST Year 2 (Circuit-level implementation)	COST Year 3 (Light- level implementation)	COST Year 3 (Pole- level implementation)	COST Year 3 (Circuit-level implementation	COST Year 4 (Light- level implementation)	COST Year 4 (Pole- level implementation)	COST Year 4 (Circuit-level implementation)	COST Year 5 (Light- level implementation)	level	COST Year 5 (Circuit- level implementation)	TOTAL (Light-Level		TOTAL (Circuit-Level
a Network Build-Out	Oint Cost	realiser or office	mpementation	Implementation	, implementation,													amplementation)	A mipicinicincution)	amplementation)
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(add more lines as necessary)																		\$ -	\$ -	\$ -
Network Maintenance & Support																		\$ -	\$ -	\$ -
(add more lines as necessary)																		\$ -	\$ -	\$ -
c Other Costs																		\$ -	\$ -	\$ -
(add more lines as necessary)																		\$ -	\$ -	\$ -
TOTAL			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	s .

3	FIELD	DEVICES	COST	DETAIL

				ON PHASE	ON PHASE	ON PHASE	COST	COST	COST	COST	COST	COST	COST	COST	COST	COST	COST	COST			
				COSTS (Light-	COSTS (Pole-	COSTS (Circuit-	Year 2 (Light-	Year 2 (Pole-	Year 2		Year 3 (Pole-	Year 3	Year 4 (Light-	Year 4 (Pole-	Year 4	Year 5 (Light-		Year 5 (Circuit-			
				level	level	level	level	level	(Circuit-level		level	(Circuit-level	level	level	(Circuit-level	level	level				TOTAL (Circuit-Level
	ITEM	Unit Cost	Number of Units	implementation) implementation	implementation	implementation)	implementation)	implementation	implementation	implementation)	implementation	implementation)	implementation	implementation)	implementation)	implementation)	implementation)	Implementation)	Implementation)	Implementation)
Г	Controllers																		\$ -	\$ -	\$ -
Г	(add more lines as necessary)																		\$ -	\$ -	\$ -
t	Occupancy Sensors (optional)																		\$ -	s -	s -
Г	(add more lines as necessary)																		\$ -	\$ -	\$ -
Г	Other Device Costs																		\$ -	\$ -	\$ -
	(add more lines as necessary)																		\$ -	\$ -	\$ -
Г	TOTAL			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

4 IMPLEMENTATION SERVICES COSTS	DETAIL					
			Light-level		Circuit-level	
ITEM	Unit Cost	Number of Units	implementation	implementation	implementation	NOTES
a Business Analysis and Related						
Services						
b System Integration Development						
c Configuration, Testing and						
Acceptance d Data Migration						
d Data Migration						
g Project Management						
h Other Implementation Services						

TRAINING COSTS DETAIL - Detail all classes available inclu			

_ 5	TRAINING COSTS DETAIL - Detail all cl	asses available inclu	uding different level		d administrator trai	ning if available.	
				QUANTITY			
	IITEM			(if applicable)	UNIT COST	TOTAL	NOTES
	(add more lines as necessary)						
a							
						1.	

	6 ADDITIONAL SERVICE FEES																			
				IMPLEMENTAT	IMPLEMENTATI	COST	COST	COST	COST	COST	COST	COST	COST	COST	COST	COST	COST			
			ON PHASE	ON PHASE	ON PHASE	Year 2 (Light-	Year 2 (Pole-	Year 2	Year 3 (Light-	Year 3 (Pole-	Year 3	Year 4 (Light-	Year 4 (Pole-	Year 4	Year 5 (Light-	Year 5 (Pole-	Year 5 (Circuit-			
			COSTS (Light-	COSTS (Pole-	COSTS (Circuit-	level	level	(Circuit-level	level	level	(Circuit-level	level	level	(Circuit-level	level	level	level			
			level	level	level	implementation) implementation	implementation	implementation	implementation)	implementation!	implementation	implementation	implementation	implementation	implementation)	implementation)	TOTAL (Light-Level	TOTAL (Pole-Level	TOTAL (Circuit-Level
	ITEM		implementation	implementation	implementation)													Implementation)	Implementation)	Implementation)
П	a (add more lines as necessary)																	\$ -		\$ -
Г	TOTAL		\$.	\$ -	\$.	\$.	\$.	\$ -	\$ -	s -	\$ -	\$ -	\$ -	\$.	\$.	\$ -	\$ -	\$ -	\$ -	s -

7 PRICING ASSUMPTIONS AND ADDITIONAL NOTES: